

GLOVIA INTERNATIONAL

1940 E. Mariposa Avenue, El Segundo, CA 90245, U.S.A.  
Telephone: (310) 563-7000 www.glovia.com



Mr. Barry Wishner  
President  
Proformance  
568 Eleanor Drive  
Woodside, CA 94062

Dear Barry,

What a thrill! You had our sales people, management and staff talking about your presentation for days. We all appreciated the skill, style and expertise you brought to Glovia's International Sales and Employee Meeting.

From the moment I met you I knew that you would connect with our people and you didn't disappoint me. You have an infectious personality and you bombarded our senses with humorous anecdotes, powerful stories and a message that was masterfully customized to our people.

You were the ideal choice as you expertly blended your research and interview information from our people into your "Dare To Be Different" program. This was a mixed group but you managed to touch on issues that were important to each of us.

We're still laughing when we recall the "paper bag test" as a reminder to look at ourselves through the eyes of our customers; or the importance of being forward thinkers, as you plan for your future "home with an ocean view" courtesy of the big earthquake.

Sincerely,

A handwritten signature in blue ink that reads "Phyllis Wood". The signature is fluid and cursive.

Phyllis Wood  
Director of U.S. Marketing

P.S. I would recommend you for any audience looking to be inspired, entertained and challenged. I look forward to working with you again in the future.